

## FatPipe Adds VNF for Ciena uCPE

**Ciena says enterprise uCPE conversations are growing.**

By **James Anderson** - February 5, 2020

FatPipe Networks just made its SD-WAN offering compatible with Ciena's universal customer premises equipment (uCPE).

The vendor announced a virtualized network function (VNF) that works on Ciena's platform. FatPipe SD-WAN Multi-Function VNF will operate on Ciena's 3906 platform, which provides gigabit Ethernet connectivity.

"Service providers are seeking strong, long-term collaborators and we are seeing a flight to quality," FatPipe CTO and president Sanch Datta said. "The maturity of FatPipe's SD-WAN solutions and ease of implementation plus automation of services and resource management with Ciena's uCPE are decisive factors for our customer's NFV success."

FatPipe can provide SD-WAN connectivity, WAN optimization, advanced firewall and unified threat management as a result of the integration.

The company said enterprise customers are welcoming conversations with service providers about uCPE deployment, particularly as it pertains to managed SD-WAN services.

"With an ongoing surge in demand for network connectivity and services, driven by high-bandwidth content and business-critical applications, the industry is witnessing firsthand how digital transformation impacts the network," said Brian Lavalley,

Ciena's senior director of portfolio marketing. "CSPs and enterprises are actively modernizing their network assets to be increasingly

intelligent, agile, and adaptive. With FatPipe Networks, we make this journey possible."